



55 Mt. Royal W.  
Suite 210  
Montreal, Qc, Canada  
H2T 2S6

Phone : (514) 289-9855  
Toll free: 1-888-828-6647

Fax: (514) 289-8672  
Toll free fax: 1-866-449-8672

info@bummis.com  
www.BUMMIS.com



# U.S. Internet Catalogues Retailer Agreement

We love virtual catalogues! They have done so much to educate people about cotton diapering. And they are full of wonderful and unique mixes of products. Behind them are some amazingly innovative entrepreneurs, many of them a new breed of business-mother. In trying to preserve and encourage as many of these companies as we can, we have put some policies in place in order to avoid unfair competition and an overloaded market.

New virtual store retailers that are accepted by us as clients must make an opening order of at least 120 units (no less than 5 units per size ordered please). We feel that this is the absolute minimum number of units needed to stock a virtual store properly. The exception is the KOKKOON.

The minimum required for re-orders is 60 units, again excepting the KOKKOON.

You will notice that on our price list that we specify minimum retail prices. Please note that while retailers are free to set their own retail prices, Bummis reserves the right not to sell our products to retailers that are selling below our minimum retail price guidelines.

Our belief is that price slashing and undercutting discredits our products and marginalizes our industry. The products we manufacture are worth the money your customers will pay for them!

By signing this agreement, you agree to comply with our terms.

I agree to respect the policies of Bummis in respect to pricing.

Company Name: \_\_\_\_\_

Name of Authorized  
Company Representative: \_\_\_\_\_

Signature of Above: \_\_\_\_\_

Date: \_\_\_\_\_

Please fax a signed copy of this document  
to (514) 289-8672 or 1-866-449-8672.